

#### BC ZALGIRIS KAUNAS CERTIFICATE CLINIC

#### 2019/11/05 - 2019/11/09

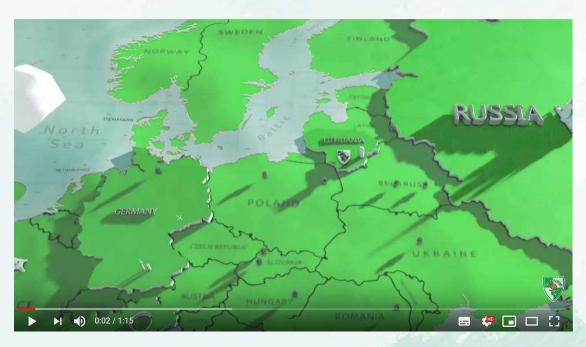
#### **Tuesday, November 5** Landing in Vilnius / Kaunas 17:00 Zalgiris-2 practice in Kaunas (Arvydas Gronksis / Zalgiris-2) 19:00 Zalgiris-3 practice (Vytautas Pliauga / Zalgiris-3) 21:00 Check in at the hotel Wednesday, November 6 10:00 Physical Preparation Practice (Justinas Grainys / Zalgiris) 11:00 Physical Preparation Practice (Justinas Grainys / Zalgiris) 13:00 Visiting main team's practice 17:00 U16 Practice 19:00 U15 Practice **Thursday, November 7** 10:00 Basketball practice (Tomas Masiulis / Zalgiris) 12:00 Tour in Arena 13:00 Lecture: Youth developement in BC Zalgiris Kaunas (Justas Grainys / Zalgiris) 14:00 Lecture: Zalgiris Kaunas strategy on Marketing, Ticketing and Communication (Une Marija Jurkstaite – Chief Business Officer at BC Zalgiris Kaunas) 18:00 Visiting a Zalgiris-2 Kaunas game Friday, November 8 10:00 Individual Skills Practice (Darius Sirtautas, Tautvydas Sabonis / Zalgiris-2) 11:00 Individual Skills Practice (Darius Sirtautas, Tautvydas Sabonis / Zalgiris-2) 17:00 Zalgiris Certificate award ceremony 19:45 EuroLeague game BC Zalgiris Kaunas - Barcelona

Bus to Vilnius airport (exact time will be announced later)

Saturday, November 9



## WHO ARE WE?



Click to find out!

## **OUR BIGGEST SPORTS WINS**

EuroLeague Champion, 1999 EuroLeague 3<sup>rd</sup> place winner, 2018





Soviet Union Gold medals, 1947, 1951, 1985-1987 Made Zalgiris a symbol of Lithuanian freedom resistance



21-time Lithuanian League Champion



7-time Lithuanian Federation Cup winners

## **OUR BIGGEST ORGANIZATIONAL WINS**



EuroLeague Gold Marketing Devotion Award for best marketing campaign of the season, 2019

Silver Marketing Devotion Award: 2016, 2017, 2018

Bronze Marketing Devotion Award: 2012

Zalgiris GM Paulius Motiejunas and CBO Une Marija Jurkstaite are members of the EuroLeague Executive Board



Motiejunas was consecutively chosen as the best executive among EuroLeague teams in the past two seasons

## BEST-ATTENDED EUROLEAGUE GAMES

Games were sold out in 2018-2019 season

14 808 Average attendance in EuroLeague games in 2018-2019. An all-time EuroLeague record was set.

Great significance is paid to the game experience of the fans: activities before the game, show during team presentation, timeouts and during half-time.

The atmosphere in Zalgirio Arena is worth being experienced in person.



HOW CAN WE HELP YOU EVOLVE?

Training camps for your team

 Zalgiris' managing team sharing their know-how with your managers

 Visiting EuroLeague games and experiencing the amazing atmosphere

Mix & match everything to get a 360 view



#### Zalgiris Kaunas facilities

#### Zalgiris Kaunas training center:

- Court with full basketball equipment (4 baskets) and gear. Meets all FIBA requirements
- Weightlifting room
- Locker rooms with showers, massage tables
- Indoor-outdoor athletics stadiums
- Organizing of fully professional friendly games with referees, table officials and game statistics



Extra coaches' (skills, athletic, physiotherapist, etc.) service upon request.

#### **Extra services: accommodation**

3\* Ibis Kaunas Centre Hotel:

- The accommodation of U18 EB ANGT junior tournament participants
- Wi-Fi, restaurant, meeting room

4\* Park Inn By Radisson Kaunas Hotel:

- Visiting EuroLeague teams stay in this hotel
- Wi-Fi, fitness center, sauna, restaurant, meeting room

Hotels are located in the very heart of Kaunas.



#### **Extra services: transfers**

46 place Safari HD, Zalgiris Kaunas branded bus:

- Airport transfers to and from Vilnius
- Local transfers to and from the gym

Extra services (free time occupancy: Kaunas city and Zalgirio Arena tour, other Lithuanian cities tours, etc.) upon your request.



#### Our experience

- Nanjing Tongxi Monkey King BC (China), summer camp
- Zalgiris Talent Camp, 4-day camp for top prospects in Lithuania
- Zalgiris Professional Camp, camp for professional players to prepare for the upcoming season
- Zalgiris Invitational Camp in Denmark
- Pre-season basketball training camps and friendly games at the highest level for EuroLeague & EuroCup teams
- Zalgiris system coaches coming to camps and coaching clinics at your facilities



# SHARING KNOW-HOW Get the best practices from true sports business professionals

 Professional speakers of the Zalgiris management team are experienced in presenting on the topics as broad as fan experience, ticketing, digital media, esports, managing sports business, etc.

 Opportunity to have private conversations and look into the work specifics of each department of Zalgiris Kaunas and Zalgirio Arena, getting to know to their work specifics.

 Possibility to use Zalgirio Arena facilities – conference halls (up to 100 people), amphitheater (up to 400 people), have lunch and dinner at SALA restaurant in the arena.



UNFORGETTABLE VISIT TO EUROLEAGUE GAMES

Simply put, the best way to see the result of the club's management is coming to a EuroLeague game and experiencing:

 A warm welcome and attractions in the hallways before the game

- Being a part of the team's presentation
- Joining in on a Viking chant alongside fifteen thousand Zalgiris fans
- Enjoying the time-out and half-time shows that feature Zalgiris cheerleaders, Zalgiris mascot Zalgirinis and guest appearances

WARNING: It is an experience you will most likely never forget. Statistically, after making a first visit, you might be coming back time and time again.



**COMBINE EVERYTHING** 

You can mix and match everything, which will make your experience even more unforgettable:

- Mix your training camp for your players while introducing your management to the arena and the club
- Receive all the best examples and knowhow from Zalgiris and arena management and end up seeing it all in person during a EuroLeague game
- Simply provide us your needs and we will do our best to accommodate them.





## **CONTACT US**

#### We will inspire you to give your club a lift!

Team Manager Gediminas Navickas gediminas@zalgiris.lt +37065747046